

**Response to Pre-bid queries against EOI floated vide no: 814/VE/25 dated 22/01/2025 towards selection of Vocational Training Partner for Implementation of Vocational Education Programme in selected Secondary & Higher secondary schools in Odisha**

Sl. No	Clauses of Eoi	Criteria As per Eoi	Clarification Sought by Agencies	No of agencies raised Queries	Response	Remarks
1	1.1 a) Table 1 Page 8 Tax Registration	The applicant should have registered under i. Odisha GST (OGST) ACT ii. IT Department	a). Relaxation in Odisha GST and Consider the normal GST Registration  b). As Per the Government of India Gazette Notification, The nature of services provided by entity are exempted from GST because all kinds of training services where the cost is borne by the government which is exempted from GST as per the Gazette notification, hence entity not required to obtain a GST registration number as per the enclosed notification because it only provides training and capacity building services to Govt organizations only.	10	a). As per Rule 214 of OGFR 2023, Odisha GST registration is mandatory. Hence, the request of the agencies for considering other State GST registration will not be considered.  b). The service of engaging Vocational Training Partners (VTPs) under these schemes is not enlisted in "Exemption Notification No. 12/2017-Central Tax (Rate) dated 28.06.2017" as well as in the matching Notification of Government of Odisha. Hence, is not exempted from GST. Hence submission of GSTIN is mandatory.	

2	1.1 b) Table 2 Point No 1, Page 9 Experience in Skill Development Sector as of 31st March 2024	Registration certificate from NSDC for the last 5 years ending 31st March 2024			Registration certificate from NSDC or registration certificate /experience with DDUGKY or registration certificate /experience with PMKVY or registration certificate /experience with PMKK for the last 5 years ending 31st March 2024. The required supporting documents for last 05 years are to be submitted by the agency.	Corrigendum to be issued
3	1.1 b) Table 2 Point No 4, Page 9 No. of Candidates Trained in related Trades / Sectors in last 3 years i.e., 21- 22, 22-23, 23- 24 financial years	Documentary evidence of nos. of person trained in last three FYs i.e. 2021-22, 2022-23 & 2023-24. Only students trained through State or central Government run skill development missions / programmes such as NSDC, DDU-GKY, PMKK, PMKV or any other recognized Government initiatives shall be considered.	Will candidates who have been trained through the vocational school project in the same sector be considered?	8	a). Vocational School project shall not be considered for the number of trained candidates.  b). The candidates who have been trained under skill developments projects such as DDUGKY/ PMKVY/ PMKK/ NSDC or any other Government initiatives will be considered for training targets.  c). The Eol clause regarding documentary evidence is self-explanatory. No need of any further clarification.	
4	1.1 b) Table 2 Point No 4, Page 9 No. of Candidates Trained in related Trades / Sectors in last 3 years i.e., 21- 22, 22-23, 23- 24 financial years	Provide details, along with proof of placement of the candidates. Only students trained through State or central Government run skill development missions / programmes such as NSDC, DDU-GKY, PMKK, PMKVY, or any other recognized Government initiatives shall be considered	a). What kind of supporting proof of placements are to be given - Please clarify  b). Suppose we are applying for 04 sectors; may we submit the 500 placed candidate data or 500 in each sector? How many placed candidates proof to be submitted actually.	4	a). The Letter of Intent / Placement details from SID Portal or any similar documents against the proof of placement of the candidates are to be produced. Only students trained through State or central Government run skill development missions / programmes such as NSDC, DDU-GKY, PMKK, PMKVY, or any other recognized Government initiatives shall be considered.	Corrigendum on point no. a to be issued

					b) Minimum 500 candidates irrespective of any sectors shall be considered.	
5	1.1 b) Table 2 Point No 6, Page 10 Agency Owned operational training centers (Not Franchise) in Odisha as of 31st Dec 2024.		a). Please allow the agency register with current financial year or till the EOI submission date. The organization has had presence recently then it should be considered.b). Clarification on whether the eligibility criteria refers to physical infrastructure requirements, past operational history, or future commitments, and whether any exemptions or alternative provisions are available.c). Request the esteemed department to consider self-owned operational training centers across Pan India.	5	The EOI clause is self-explanatory. No need of any further clarification.	
6	1.1 b) Table 2 Point No 7' Page 10 NSDC Performance Rating of B and above at least twice in the last two years including the current year.	Registration certificate issued by NSDC having performance rating of B and above at least twice in the last two years including current year	NSDC has stopped the performance rating of the VTP and no such information is provided by NSDC in this regard and no update is available on NSDC Portal	12	NSDC Performance rating certificate of B and above at least in one of the last three financial years i.e. 21-22, 22-23, and 23-24  <b>Or</b>  DDUGKY or PMKVY or PMKK Work orders, MoUs from MoRD and OSDA or any other State Skill Development Mission in the last three financial years i.e., 21-22, 22-23, and 23-24.  The required supporting documents	Corrigendum to be issued

					for last three financial years are to be submitted by the agency.	
7	1.1 b) Table 2 Point No 8, Page 10 Certificate from Sector Skill Council in connection with relevant sector	Certificate from Sector Skill Councils (SSCs) in connection with relevant sector as applied for by the agency	Since most of the training partners have NSDC partnership, separate SSC certificate is not mandatory.  Consider the NSDC term sheet to refer the sectors	10	Certificate from Sector Skill Council in connection with relevant sector is optional. Agency having SSC registration certificate may produce the same along with the EoI proposal.	Corrigendum to be issued
8	2.1.b) (Administrative & Other Charges) Page No 11 Fund Provision & Release of Payment	Administrative charges @15% of the VT honorarium on Rs.20,000/- per month shall remain unchanged for the entire contract period. It will not be increased in case of increase of remuneration of the VTs, if any, during the contract period.	Regarding submission of documents for claiming Administrative & other charges. It has mentioned that we need to produce Utilization Certificate, Statement of expenditure, bills and vouchers for claiming administrative charges. Is 15% Administrative charges fix on VT Honorarium or this will link with the submission of UC and other bills and vouchers.	1	The EOI clause is self-explanatory. No need of any further clarification.	
9	2.1 b) (Administrative & Other Charges) Page No 11 Fund Provision & Release of Payment	15 per cent of the amount paid as honorarium to VTs has been provisioned towards administrative & other charges. This includes, cost of (v) field visits of vocational coordinator	VC field visit charges has never been part of 15% amount paid as honorarium to VTs, so the same should be excluded and paid as Part-B expenses.	1	The EOI clause is self-explanatory. No need of any further clarification.	

10	2.1 b) (Administrative & Other Charges) Page No 11 Fund Provision & Release of Payment	15 per cent of the amount paid as honorarium to VTs has been provisioned towards administrative & other charges.	15 per cent of the amount paid as honorarium to VTs should also be applicable on the increased remuneration, if any increase is done during the contract.	2	The EOI clause is self-explanatory. No need of any further clarification.	
11	2.1 b) (Administrative & Other Charges) Page No 11 Fund Provision & Release of Payment	[v]Field visits of vocational coordinator, [vi] office expenses, [x] internet charges & communication charges, and [xi] stationary need elaboration as these were previously mentioned by OSEPA in Part-B. What documents must the VTP submit to OSEPA at the time of invoice submission?	What documents are required for administrative charges and other charges submission to OSEPA? What is the frequency of this submission?	1	The Documents required for Administrative Charges and other charges has already been mentioned in Point 2.2 a II of the EOI Document in page no 11. There is no need of further clarification.	
12	Section 3, Scope of Work Page No 25	Role of VTP State Head / Coordinator for vocational Education in Schools	Is this exclusive for the OSEPA Project, or it can be shared resources. If exclusive for the project, then from where we can book his/her salary	1	This post is an exclusive post for OSEPA project. It is part 15% administrative charges.	
13	Clause No 23 Page 19	The VCs and VTs who are terminated by the VTPs in the previous assignment given by OSEPA shall not be considered for recruitment by VTPs	What procedures are to be followed to avoid selecting the terminated VTs & VCs? Will there be a list shared with VTPs? Is it permissible for VTs & VCs terminated from one VTP to be recruited by another, provided it's not the one where they were terminated?	1	The modality will be finalised in consultation with the selected VTPs	
14	1.1 b) Table 2 Point No 3 Page No 9 Agency Average Annual Turnover in last 3 financial years	Copy of turn over Certificate from CA firm in TECH-3 format & audited Statement of accounts for the financial year 2021-22, 2022-23 & 2023-24 with UDIN.	The minimum turnover requirement for the last 3 financial years could be considered at 3.00 Crores	2	The EOI clause is self-explanatory. No need of any further clarification.	

15	Point 9 Page No 13 Evaluation of Proposal & selection of agency	Net worth of the organization: • Positive for only last year-06 marks • Positive for last two years-08 marks • Positive for last three years-10 marks	Regarding Net Worth of the Organization. If net worth for FY 2023-24 is negative and for FY 2021-22 & FY 2022-23 it is positive. In that case, marks score will be 08 or anything else ?	1	No mark will be awarded as the net worth of last year is negative	
16			I would like to clarify whether EMD is applicable in this case. Additionally, if the EMD is Higher than expected, is there any provision for reduction in EMD for MSME	1	Not Required	
17			If a organization is good at training and placement in Hospitality and Tourism, should it eligible to apply for VTP	1	Yes	
18			There is no provision of reimbursement of expenditures for the initial recruitment of the vocational trainers. Request your good self for a provision for this reimbursement.	1	It is included in 15% Administrative and other charges.	
19			a). Detailed clarification on GL/IV conducted in school Level. b). Financial provision for GL & IV as it is not mentioned in the EoI	2	As per policy decisions GL/IV is not coming under the scope of this EOI. It will be dealt separately.	
20			Annexure I & II are missing from Tender Document	2	Corrigendum has already been issued.	